



Contact Information

The U.S. Small Business
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Washington, D.C. 20416
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www.sba.gov

*To learn more about the
HUBZone program, take the
free online learning tutorial at
www.AirForceOutreach.org
to find out about program
goals, laws that affect the
program, criteria that
businesses must meet to
become certified, program
benefits and solicitation
inclusions.*

AFOPO
Advocates for Small Business

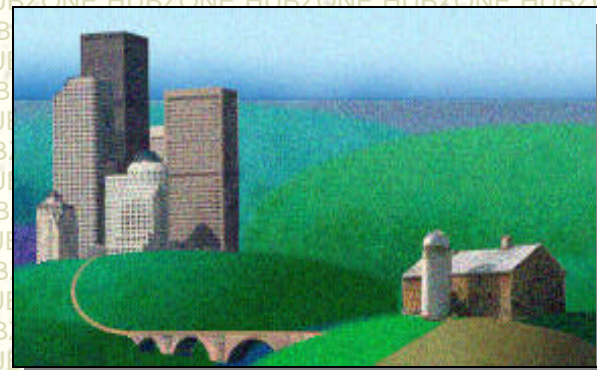
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AFOPO

HUBZone Program



**A Small Business Administration
Program supported by the AF
Outreach Program Office**

SBA

What is a HUBZone?

A HUBZone is an economically distressed area as determined by the Small Business Administration using income data from census inputs and unemployment information.

Nationally, HUBZone areas include:

- 7,000 Urban Census Tracks
- 900 Rural counties
- Lands within the boundaries of an Indian reservation



Is Your Business Located in a HUBzone?

www.sba.gov/hubzone

To qualify for the HUBZone program, a business must:

- Be a small business (by SBA Standards)
- Be owned & controlled only by U.S. Citizens
- Have its principal office located in a HUBZone
- Have at least 35% of their employees reside in a HUBZone



Qualifying small businesses may be eligible for:

- Set-aside awards
- Sole source awards
- Awards through "Full & Open" competition, after application of a price preference in favor of the HUBZone small business

The Federal HUBZone program is helpful to communities because it:

- Provides federal contracting assistance to qualified small businesses located in HUBZones
- Increases employment opportunities
- Stimulates capital investment in those areas
- Has a "multiplier effect" within the economically distressed area

